|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Capitalization (CAPEX)** | | **Subscription (OPEX)** | |
|  | **Traditional IT** | **Private Cloud** | **Hybrid Cloud** | **Public Cloud** |
| Storage Virtualization | Fill this in for what you may or may not use in your current evnvironment | ✗ | ✗ | ✗ |
| Virtual Servers | ✗ |  |  |
| Tiers of Service | ✗ | ☐ | ✗ |
| Fast Provisioning/ Self Provisioning | ☐ | ✗ | ✗ |
| Service Catalog (SLA, OLA) | ✗ | ✗ |  |
| Internal Chargeback | ✗ | ✗ |  |
| Converged Infrastructure | ☐ | ✗ | ✗ |
| Unified/Orchestration Mgmt | ✗ | ✗ |  |
| OPEX approved for Infra | ☐ |  |  |
| Approved- off-site IT assets | ☐ |  |  |

☐ Nice to have

✗Strong requirement

Must-have